

Resolution No.: 16-64  
Introduced: January 23, 2007  
Adopted: March 8, 2007

**COUNTY COUNCIL  
FOR MONTGOMERY COUNTY MARYLAND**

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By: Council President at the Request of the County Executive

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**SUBJECT:** Grant of franchise to Mobilitie Investments, L.L.C. to use the public right-of-way

**Background**

1. Section 49-11 and 49-12 of the County Code provide that the County Council may grant a franchise for use of the public right-of-way after:
  - a) the franchise applicant publishes the application once a week for three consecutive weeks in a newspaper of general circulation in the County;
  - b) the County Executive makes "diligent inquiry" into the value of the franchise and the adequacy of the proposed compensation the applicant will pay to the County;
  - c) the Executive holds a hearing on the application if any taxpayer or affected property owner objects to the franchise within 10 days after publication of the application;
  - d) the Executive makes a written recommendation to the Council about the franchise, including a description of the application and any objections to it, findings about the value of the franchise, and any other relevant matters; and
  - e) the Council decides that the franchise is expedient and proper.
2. On November 17, November 24, and December 1, 2006, Mobilitie Investments, L.L.C. published notice of its application for a franchise to use the public right-of-way to operate distributed antenna systems. The Executive received no objection to the franchise by the December 11, 2006 deadline and was therefore not required to conduct a hearing on the franchise application.
3. On January 8, 2007, the Council received the Executive's recommendation to grant a franchise to Mobilitie Investments, L.L.C. and a proposed franchise agreement.
4. On February 13, 2007, the Council held a public hearing on the proposed franchise. There were no speakers.


5. On March 1, 2007, the Council's Management and Fiscal Policy Committee considered the franchise application and recommended that the Council grant the franchise as recommended by the Executive.

**Action**

The County Council for Montgomery County Maryland approves the following resolution:

The County Council finds that granting a franchise to Mobilitie Investments, L.L.C. for use of the public right-of-way for distributed antenna systems is expedient and proper. The Council grants the franchise under the terms of the attached franchise agreement.

This is a correct copy of Council action.

A handwritten signature in cursive script that reads "Linda M. Lauer".

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Linda M. Lauer, Clerk of the Council

## **FRANCHISE AGREEMENT**

The County Council for Montgomery County, Maryland, having approved by Resolution No.16-64 dated the 8th day of March, 2007, a Franchise to construct and maintain Telecommunications Facilities in the Public Right-of-Way, this Franchise Agreement is made as of this 8th day of March, 2007, by and between Montgomery County, Maryland, a body corporate and politic of the State of Maryland (hereafter the "County"), and Mobilitie Investments, LLC, a Delaware limited liability company (hereafter "Mobilitie").

### **RECITALS**

**WHEREAS**, under Maryland and County laws, the County has the right and power to regulate the time, location, and manner of attachment, installation, operation, and maintenance of telecommunications facilities in the Public Right-of-Way within the limits of the County; and

**WHEREAS**, Mobilitie wishes to construct, install, operate, and maintain Telecommunications Facilities within the Public Right-of-Way; and

**WHEREAS**, Mobilitie has made application to the County for a franchise to construct, install, operate, and maintain the Facilities in, under, over, and upon the Public Right-of-Way of the County, pursuant to Chapter 49 of the Montgomery County Code 1994, as amended; and

**WHEREAS**, Mobilitie has caused said franchise application to be published once a week for three consecutive weeks in one or more newspapers having general circulation in the County, setting forth the location, character and extent of the franchise sought, and stating the terms and compensation to be received therefor; and

**WHEREAS**, the County Executive or designee has made diligent inquiry as to the money value of the franchise, and the adequacy of the compensation proposed to be paid for the use of the Public Right-of-Way; and

**WHEREAS**, it appears to Montgomery County that the granting of the requested franchise for the monetary compensation hereafter set forth, is expedient and proper pursuant to Chapter 49 of the Montgomery County Code 1994, as amended.

**NOW, THEREFORE**, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, this Franchise Agreement is entered into by and between the parties subject to the following terms and conditions:

#### **1. DEFINITIONS.**

For the purposes of this Agreement, the following words, terms, phrases, and their derivations shall have the meanings given herein. The word "shall" is always mandatory.

1.1 "Affiliate" of a Person means a corporation, partnership, limited partnership, limited liability company, or similar entity that controls, is controlled by, or is under common control with the Person.

1.2 "Agency" means any governmental agency or quasi-governmental agency other than the County, including the FCC and the PSC.

1.3 "Agreement" means this Franchise Agreement.

1.4 "CAO" means the Chief Administrative Officer of the County or authorized designee.

1.5 "County" means Montgomery County, Maryland.

1.6 "Effective Date" of this Agreement means the date that the County Council adopted a resolution granting the franchise to Mobilitie.

1.7 "FCC" means the Federal Communications Commission.

1.8 "Gross Revenues" means all revenues and other consideration derived by Mobilitie, its Affiliates, or any other person, from Services provided in the County and from the operation, lease, or license of all or part of the Facilities, including but not limited to all revenues and consideration derived from co-location agreements. "Gross Revenues" does not include the sale of all or substantially all of the facilities to a third party such that Mobilitie will no longer be the owner or operator of the facilities nor does it include the local, state, or federal taxes collected by Mobilitie that have been billed to a subscriber and separately stated on such bill.

1.9 "Mobilitie" means Mobilitie Investments, LLC and its lawful successors, assigns, and transferees.

1.10 "Law" means any and all judicial decision, statute, constitution, ordinance, resolution, regulation, rule, tariff, administrative order, certificate, order, or other requirement of the Federal Government, State, or County, or other Agency having joint or several jurisdiction over the parties to this Agreement, in effect either on the Effective Date or at any time during the presence of the Facilities in the Public Right-of-Way.

1.11 "Person" means an individual, a corporation, a limited liability company, a general or limited partnership, a sole proprietorship, a joint venture, a business trust, and any other form of business association or organization of any kind.

1.12 "PSC" means the Maryland Public Service Commission.

1.13 "Public Right-of-Way" means any location in, upon, above, along, across, under, and over the public streets, roads, lanes, courts, ways, alleys, boulevards, sidewalks, and places, or other easements now or hereafter held by the County for any public purpose, as the same now

or may thereafter exist that are under the jurisdiction of the County. This term shall not include any property owned by any Person or Agency other than the County, except as provided by applicable Laws or pursuant to an agreement between the County and any such Person or Agency.

**1.14** "Services" means the transmission, using the Facilities, of any information, including, but not limited to, voice, video, or data. "Services" includes telephone service and Internet service but does not include (i) over-the-air broadcasts to the public at large licensed by the FCC or any successor thereto, (ii) cable service (the one-way transmission to Subscribers of video programming or other programming services, and Subscriber interaction, if any, which is required for the selection or use of such video programming or other programming service), or (iii) OVS service (cable-like services provided through an open video system for which certification is granted by the FCC under Section 653 of the Telecommunications Act of 1996.)

**1.15** "Subscriber" means any Person other than Mobilitie that uses any part of the Facilities. "Subscriber" includes Persons outside the County that Mobilitie has allowed to use the Facilities in the County.

**1.16** "Telecommunications Facilities" or "Facilities" means fiber optic cables, conduits, converters, splice boxes, cabinets, handholds, manholes, vaults, equipment, optical repeaters, DWDM and CWDM multiplexers, antennae, drains, surface location markers, appurtenances, and related facilities located or to be located by Mobilitie in the Public Right-of-Way and used, or useful for, providing Services. Examples of typical equipment types and installation configurations are shown in the drawings and photographs attached hereto as Exhibit B and incorporated herein by reference.

## **2. TERM.**

This Agreement shall be for a term of ten (10) years, unless it is earlier terminated by either party in accordance with the provisions herein, and shall commence on the Effective Date. This Agreement and any permits issued hereunder are subject to any present and future franchise or taxation legislation or resolution which may be enacted by the County Council. The term of this Agreement shall be renewed automatically for three (3) successive terms of five (5) years each on the same terms and conditions as set forth herein, unless Mobilitie notifies the County of its intention not to renew not less than thirty (30) calendar days prior to the commencement of the relevant renewal term.

## **3. SCOPE OF FRANCHISE.**

**3.1** Any and all rights expressly granted to Mobilitie under this Agreement, which shall be exercised at Mobilitie's sole cost and expense, shall be subject to the prior and continuing right of the County under applicable Laws to use any and all parts of the Public Right-of-Way only, exclusively or concurrently, with any other Person or Persons, and further shall be subject to all deeds, easements, dedications, conditions, covenants, restrictions, encumbrances, and claims of title which may affect the Public Right-of-Way. Nothing in this

Agreement shall be deemed to grant, convey, create, or vest a perpetual real property interest in land in Mobilitie, including any fee, leasehold interest, or easement. The County makes no representations or warranties with respect to the title to the Public Right-of-Way or the nature of the County's interest in the Public Right-of-Way. To the extent there are other interests, if any, in the Public Right-of-Way, Mobilitie must obtain the necessary consent for its use from each Person who holds any such interests. Mobilitie must indemnify and hold the County harmless from any claims or costs arising out of or related to a constitutional takings claim or other legal action by reason of Mobilitie's use of the Public Right-of-Way.

3.2 The County hereby grants a non-exclusive right to Mobilitie to construct, reconstruct, attach, install, operate, maintain, locate, control, place, move, remove, reattach, reinstall, relocate, and replace the Facilities in or upon, under, above, and across the Public Right-of-Way, in accordance with the Law, at the locations and in the manner specified in Exhibit A.

3.3 The County hereby grants a non-exclusive right to Mobilitie to construct, reconstruct, attach, install, operate, maintain, locate, control, place, move, remove, reattach, reinstall, relocate, and replace Facilities in or on County-owned street light poles, lighting fixtures, electroliers, or other such County-owned property located within the Public Right-of-Way, in accordance with the Law. Mobilitie shall disclose to the County the proposed location of the Facilities installed by Mobilitie, or its designee, fifteen (15) days prior to its installation, removal, or relocation.

3.4 The County hereby further authorizes and permits Mobilitie to construct, reconstruct, attach, install, operate, maintain, locate, control, place, move, remove, reattach, reinstall, relocate, and replace its Facilities in or on street light poles, power poles, or other property owned by public utility companies or other property owners located within the Public Right-of-Way as may be permitted by the public utility company or property owner. To the extent required by Law, Mobilitie shall obtain permission from the individual utility/property owner prior to the time that Mobilitie undertakes any of the activities permitted by this Agreement. Upon request, Mobilitie shall provide documentation of said permission to the County. Prior to undertaking any construction activity, Mobilitie shall provide reasonable advance notice to affected property owners.

3.5 Except as permitted by applicable Law or this Agreement, in the performance and exercise of its rights and obligations under this Agreement, Mobilitie shall not interfere in any manner with the existence and operation of any and all public and private rights-of-way, sanitary sewers, water mains, storm drains, gas mains, poles, aerial and underground electric and telephone wires, electroliers, cable television, and other telecommunications, utility, and County or municipal property without the express written approval of the owner or owners of each affected property.

3.6 Mobilitie shall comply with all applicable Law in the exercise and performance of its rights and obligations under this Agreement. Mobilitie hereby acknowledges that the rights granted by this Agreement are subject to the police powers of the County.

3.7 Mobilitie represents and agrees that the Facilities subject to this Agreement will be used exclusively for the rendering of Services.

3.8 The County reserves the right to modify the service voltage delivered to or at any street light pole, utility pole, or other property on which Facilities may be located.

3.9 The County reserves the right to remove or repair any property upon which the Facilities have been placed.

#### **4. FEES AND TAXES.**

4.1 Mobilitie acknowledges and agrees that the County may require Subscribers to pay a users' tax ("Users Tax") to the County pursuant to applicable County law. If Mobilitie provides Service to any Subscribers who are subject to a Users Tax, Mobilitie agrees to collect the tax from any such Subscribers and remit such tax to the County in accordance with applicable County law.

4.2 Mobilitie shall pay the County, in advance, on each anniversary of the Effective Date, an electricity fee, which shall be the estimated cost on an annual basis of the electricity used by the Facilities being installed under this Agreement on County owned street light poles, lighting fixtures, or electroliers under this Agreement. The rate for the cost of electricity shall be calculated at the average annual per Facility electricity used in accordance with the rates allowed by Schedule TN of the Potomac Electric Power Company Rate Schedules, which is attached hereto as Exhibit C, or any successor rate schedule. If the actual cost of the electricity used by the Facilities exceeds the estimated cost, Mobilitie shall compensate the County for the difference.

4.3 Mobilitie shall pay to the County an annual fee (the "Annual Fee") in the amount of Sixty Dollars (\$60.00) per pole for the use of each County-owned pole, street light, or other County-owned property located in the Public Rights-of-Way upon which Facilities are installed pursuant to this Agreement. The initial Annual Fee shall be due and payable not later than the date of installation of the first Facilities pursuant to this Agreement (the "Installation Date"), and shall equal the number of County-owned poles on which Mobilitie estimates it will install Facilities during the succeeding twelve (12) months multiplied by the Annual Fee. The Annual Fee for subsequent years shall be due and payable not later than thirty (30) days following each anniversary of the Installation Date and shall equal the number of County-owned fixtures, poles, or property on which Mobilitie has then installed Facilities pursuant to this Agreement multiplied by the Annual Fee, adjusted for the Prior Year Adjustment, as described immediately below. The Prior Year Adjustment shall either increase or decrease a subsequent year's aggregate Annual Fee to account for the installation or removal of Facilities during the prior year, and shall equal the difference between (i) the number of poles used to calculate the prior year's aggregate Annual Fee multiplied by twelve (12), and (ii) the actual number of months during such year that Mobilitie's Facilities were attached to County poles, multiplied by one-twelfth of the Annual Fee.

4.4 As compensation for this Agreement, Mobilitie shall pay to the County, on a semi-annual basis beginning on the Effective Date, an amount equal to five percent (5%) of Mobilitie's Gross Revenues. The compensation required by this section shall be due to the County for the preceding six (6) months within thirty (30) days after the end of that preceding six (6) months. Within forty-five (45) days after the termination of this Agreement, compensation shall be paid for the period elapsing since the end of the last six months for which compensation has been paid. Mobilitie shall furnish to the County with each payment of compensation required by this section a financial statement, executed by an authorized officer of Mobilitie or the officer's designee, showing the amount of Gross Revenues for the period covered by the payment. If Mobilitie discovers that it has failed to pay the entire or correct amount of compensation due, Mobilitie shall pay the County within fifteen (15) days of discovery of the error or determination of the correct amount. Any overpayment to the County through error or otherwise shall be offset against the next payment due from Mobilitie. Acceptance by the County of any payment due under this section shall not be deemed to be a waiver by the County of any breach of this Agreement occurring prior thereto, nor shall the acceptance by the County of any such payments preclude the County from later establishing that a larger amount was actually due, or from collecting any balance due to the County. In the event that Mobilitie fails to make a franchise fee payment on the due date, then a late charge of five percent (5%) of the amount of the franchise fee payment must be paid by Mobilitie to the County. The failure of Mobilitie to timely pay the franchise fee shall be considered a default of this Agreement, subject to the notice and cure provisions.

4.5 Mobilitie shall keep accurate books of account, and make such books of account available for inspection in the County for the purpose of determining the amounts due to the County under this Agreement. The County shall have the right to inspect Mobilitie's books of account at any time during regular business hours on five (5) days' prior written notice and may audit the books from time to time at the County's sole expense, but in each case only to the extent necessary to confirm the accuracy of payments due under this Agreement. No later than one hundred twenty (120) days from the end of Mobilitie's fiscal year, Mobilitie must file with the County an annual statement of revenues, certified by Mobilitie's chief financial officer, relating to its operations and revenues within the County. The County agrees to keep confidential any non-public information it receives from Mobilitie in accordance with applicable law. The statement of revenues shall include a detailed breakdown of the Gross Revenues and uncollectible accounts for the fiscal year, and shall be prepared in accordance with Generally Accepted Accounting Principles.

4.6 Mobilitie shall reimburse the County within thirty days of the receipt of a request, for all reasonable expenses relating to the preparation, issuance, implementation and administration of this Agreement, not to exceed Two Thousand Dollars (\$2,000) in the aggregate.

## 5. REMOVAL AND RELOCATION OF TELECOMMUNICATIONS FACILITIES.

5.1 Mobilitie understands and acknowledges that the County may require Mobilitie to relocate the Facilities. At the County's request, Mobilitie shall, within thirty (30) days after



receipt of prior written notice in situations described in subsection (i) below, and immediately in situations described in subsections (ii) and (iii) below, relocate the Facilities, at Mobilitie's sole cost and expense, whenever the County reasonably determines that relocation is needed: (i) to facilitate or accommodate the construction, completion, repair, relocation, or maintenance of a County project, facility, or service; (ii) because the Facilities are interfering with or adversely affecting proper operation of the County light poles, traffic signals, or other County facilities, or (iii) to protect or preserve the public health, safety, or welfare including, without limitation, any emergency situation. Mobilitie must obtain all permits and approvals required by the County before relocating the Facilities. If Mobilitie fails to relocate the Facilities as requested by the County in accordance with this paragraph, the County shall be entitled to remove the Facilities at Mobilitie's sole cost and expense.

5.2 In the event that any part of the Facilities subject to this Agreement is abandoned by not being placed in service for a period of six (6) months or more, Mobilitie promptly shall notify the County, and Mobilitie must, at Mobilitie's sole cost and expense; promptly remove the abandoned part of the Facilities or dedicate the same to the County. The County shall not issue notice to Mobilitie that the County requires removal or dedication of any part of the Facilities, unless and until the County first issues all required County permits and approvals required of the County for such activity and gives fifteen (15) days' prior written notice to Mobilitie to remove the Facilities. If Mobilitie shall fail to remove any part of the Facilities as required by the County under this paragraph, the County shall be entitled to remove any part of the Facilities at Mobilitie's sole cost and expense. Mobilitie shall execute such documents of title as will convey all right, title, and interest in the abandoned Facilities, but in no other property, intellectual or otherwise, to the County.

5.3 Whenever the construction, reconstruction, attachment, move, placement, installation, location, removal, reattachment, reinstallation, replacement, or relocation of the Facilities is performed by Mobilitie under this Agreement, and such construction, reconstruction, attachment, move, placement, installation, location, removal, reattachment, reinstallation, replacement, or relocation shall cause the Public Right-of-Way to be damaged, Mobilitie, at its sole cost and expense, promptly shall repair and return the Public Right-of-Way in which the Facilities are located to its previous condition. If Mobilitie does not repair the site as required, then the County shall have the option to perform or cause to be performed such reasonable and necessary work on behalf of Mobilitie and charge Mobilitie for the proposed costs to be incurred at the County's standard rate, if any, or the actual costs incurred by the County. Upon the receipt of a demand for payment by the County, Mobilitie shall reimburse the County for such costs.

## **6. CONSTRUCTION PERMIT AND SECURITY DEPOSIT.**

6.1 In the event that the construction, reconstruction, attachment, move, placement, installation, location, removal, reattachment, reinstallation, replacement, or relocation of the Facilities shall require any construction work in the Public Right-of-Way, Mobilitie shall apply for the appropriate street opening and other permits required by Law. Mobilitie shall perform such construction work as required by the permits and in accordance with all applicable Laws.

6.2 Within thirty (30) days of the completion of any construction, reconstruction, attachment, move, placement, installation, location, removal, reattachment, reinstallation, replacement, or relocation work, Mobilitie promptly shall furnish to the County, in hard copy and electronic format or other format reasonably acceptable to the County, suitable documentation containing a full set of drawings showing, in detail, the exact location of the Facilities in the Public Right-of-Way.

6.3 Mobilitie shall deposit or file with the County a cash security deposit, a surety bond acceptable to the County Attorney, or letter of credit acceptable to the County Attorney within thirty (30) days of the Effective Date, in the amount of Fifty Thousand Dollars (\$50,000) as security for the faithful performance by Mobilitie of the provisions of this Agreement and the Law. If Mobilitie fails to pay the County any taxes, fees, costs or expenses within ten (10) days of receipt of notice to pay from the County or fails to comply with any provision of this Agreement, or the Law, that can be remedied by an expenditure from the security fund, then the County may proceed to immediately withdraw the amount thereof or proceed against the surety bond or the letter of credit. Such action by the County is in addition to any other remedy provided to the County by this Agreement or by the Law. In the event that the Franchise is terminated or revoked for cause by the County, the security fund shall become the property of the County, unless there are no outstanding defaults or moneys owed to the County, in which case, Mobilitie may request that the County return the security deposit, the surety bond, or the letter of credit.

## **7. INDEMNIFICATION AND WAIVER.**

7.1 Mobilitie agrees at its sole cost and expense to indemnify, protect, defend and hold harmless the County, the county executive, county council members, officers, employees, and agents, from and against any and all claims, demands, losses, damages, liabilities, fines, charges, penalties, administrative and judicial proceedings and orders, judgments, remedial actions of any kind, and all costs and cleanup actions of any kind, all costs and expenses incurred in connection therewith, including, without limitation, reasonable attorney's fees and costs of defense (collectively, the "Losses") to the extent arising, directly or indirectly, in whole or in part, out of the activities or facilities of Mobilitie, its officers, employees, agents, consultants, attorneys, and contractors, described in this Agreement, except to the extent arising from or caused by the gross negligence or willful misconduct of the County, the county executive, county council members, officers, employees, agents, or contractors.

7.2 The waiver by either party of any breach or violation of any provision of this Agreement shall not be deemed to be a waiver or a continuing waiver by that party of any subsequent breach or violation of the same or any other provision of this Agreement.

7.3 Mobilitie waives any and all claims, demands, causes of action, and rights it may assert against the County on account of any loss, damage, or injury to the Facilities or any loss or degradation of the Services as a result of a sudden or gradual loss or change of electrical power caused by or arising from the installation, maintenance, replacement, or relocation of any County-owned facility in the Public Right-of-Way (except to the extent caused by or arising from

the negligence or willful misconduct of the County), or an Act of God, an event or occurrence which is beyond the reasonable control of the County, a power outage, or a lightning strike.

7.4 Nothing herein shall be construed to waive the County's governmental immunity.

## 8. INSURANCE.

8.1 Mobilitie shall obtain and maintain at all times during the term of this Agreement general liability insurance and automotive liability insurance protecting Mobilitie in an amount of not less than two million dollars (\$2,000,000) (including umbrella or excess coverage) per occurrence (combined single limit), including bodily injury and property damage, and not less than two million dollars (\$2,000,000) (including umbrella or excess coverage) aggregate, for each personal injury, products-completed operations, and each accident. Such insurance shall name the County, the county executive, its council members, officers, employees, agents, and contractors as additional insureds for any liability arising out of Mobilitie's performance of work under this Agreement, or suitable additional-insured endorsement acceptable to the County. Coverage shall be provided in accordance with the limits specified and the provisions indicated herein. Claims-made policies are not acceptable. Such insurance shall not be canceled or materially altered to reduce coverage until the County has received at least thirty (30) days advance written notice of such cancellation or change. Mobilitie shall be responsible for notifying the County of such change or cancellation.

8.2 Mobilitie, within thirty (30) days of the Effective Date of this Agreement, shall file the required original certificate(s) of insurance with endorsements with the County, subject to the County's prior approval, which shall clearly state all of the following:

8.2.1 Policy number; name of insurance company; name, address, and telephone number of the agent or authorized representative; name, address, and telephone number of insured; project name and address; policy expiration date; and specific coverage amounts. Each policy of insurance required by this Agreement shall be issued by a responsible insurance company qualified and authorized to do business in the State of Maryland.

8.2.2 That thirty (30) days prior written notice to the County is required for any change or cancellation to the insurance policy.

8.2.3 Mobilitie's insurance is primary to any other valid or collectible insurance that the County may possess, including any self-insured retentions the County may have, and any other insurance the County does possess shall be considered excess insurance only and shall not be required to contribute with this insurance.

The certificate(s) of insurance with endorsements and notices shall be mailed to:

Chief Administrative Officer  
Montgomery County, Maryland

Executive Office Building  
101 Monroe Street  
Rockville, Maryland 20850

8.3 Mobilitie shall obtain and maintain at all times during the term of this Agreement statutory workers' compensation and employer's liability insurance in an amount not less than five hundred thousand dollars (\$500,000) or such other amounts required by Maryland law, and furnish the County with a certificate showing proof of such coverage.

8.4 Any deductibles or self-insured retentions must be stated on the certificate(s) of insurance, which shall be sent to and approved by the County prior to the execution of this Agreement.

## 9. NOTICES.

All notices which shall or may be given pursuant to this Agreement shall be in writing and delivered personally or transmitted: (i) through the United States mail, by registered or certified mail, postage prepaid; (ii) by means of prepaid overnight delivery service; or (iii) by facsimile transmission, if followed by a hard copy of the same delivered through the United States mail or by overnight delivery service as just described, addressed as follows:

County: Chief Administrative Officer  
Executive Office Building  
Montgomery County, Maryland  
101 Monroe Street  
Rockville, Maryland 20850

With a copy to: Montgomery County, Maryland  
Department of Technology Services  
100 Maryland Avenue, 2<sup>nd</sup> Floor  
Rockville, Maryland 20850  
ATTN: Cable Administrator

Mobilitie:  
Mobilitie Investments, LLC  
500 Newport Center Drive, Suite 830  
Newport Beach, CA 92660  
Attn.: Chief Operating Officer

Notices shall be deemed given upon receipt in the case of personal delivery, three (3) days after deposit in the mail, or the next day in the case of facsimile or overnight delivery. Either party may from time to time designate any other address for this purpose by written notice to the other party in the manner set forth above.

## **10. TERMINATION AND DEFAULT.**

**10.1** This Agreement may be terminated by either party upon thirty (30) days' prior written notice to the other party upon a default of any material covenant or term hereof by the other party, which default is not cured within thirty (30) days of receipt of written notice of default (or, if such default is not curable within thirty (30) days, if the defaulting party fails to commence such cure within thirty (30) days or thereafter fails to thereafter diligently prosecute such cure to completion), provided that the grace period for any monetary default is ten (10) business days from receipt of notice.

**10.2** The County reserves the right to revoke the Franchise, subject to reasonable notice and the opportunity to cure as set forth in Section 11.1 for a material breach of the Franchise, including, but not limited to the following: (i) non-payment of franchise fees, (ii) failure to comply with the material provisions of this Agreement, (iii) use of the Public Rights-of-Way in violation of this Agreement, and (iv) misreporting the required compensation amount.

**10.3** Each party retains all of its rights to enforce this Agreement. The County reserves the right to seek injunctive relief, mandamus, or any other appropriate relief as may be necessary to enforce or correct a violation of the provisions of the Law or this Agreement.

## **11. MISCELLANEOUS PROVISIONS.**

**11.1** Mobilitie shall not transfer or assign the franchise, the Facilities, or any part or control thereof, without the express prior written consent of the County, which consent shall not be unreasonably withheld, conditioned, or delayed. Mobilitie shall give the County prior written notice of any proposed assignment or transfer for which the County's consent is required hereunder. The County shall give Mobilitie written approval or disapproval of any such proposed assignment or transfer within a reasonable time period not to exceed ninety (90) days after the County receives Mobilitie's request therefor, and the County's failure to approve or disapprove any such request within such ninety (90) day period shall be deemed an approval. Mobilitie shall provide all information and documents reasonably requested by the County relating to the assignment or transfer.

**11.2** Mobilitie understands that this Agreement does not provide Mobilitie with exclusive use of the Public Right-of-Way and that the County shall have the right to permit other Persons to install equipment or devices in the Public Right-of-Way.

**11.3** This Agreement contains the entire understanding between the parties with respect to the subject matter herein and supersedes all prior understandings and agreements, whether written or oral. There are no representations, agreements or understandings (whether oral or written) between or among the parties relating to the subject matter of this Agreement which are not fully expressed herein.

**11.4** This Agreement may not be amended except pursuant to a written instrument signed by both parties.

**11.5** If any one or more of the provisions of this Agreement shall be held by a court of competent jurisdiction in a final judicial action to be void, voidable, or unenforceable, such provision(s) shall be deemed severable from the remaining provisions of this Agreement and shall in no way affect the validity of the remaining portions of this Agreement.

**11.6** Mobilitie shall be available to the staff employees of any County department having jurisdiction over Mobilitie activities 24 hours a day, 7 days a week, regarding problems or complaints resulting from the construction, reconstruction, attachment, move, placement, installation, location, removal, reattachment, reinstallation, replacement, or relocation of the Facilities. The County may contact Mobilitie by telephone at (949) 515-1500 regarding such problems or complaints.

**11.7** This Agreement shall be governed by and construed in accordance with the laws of the State of Maryland, without reference to its conflicts of law principles. In the event that suit is brought by a party to this Agreement, the parties agree that trial of such action shall be vested exclusively in the state courts of Maryland, or in the United States District Court of Maryland, Southern Division.

**11.8** All exhibits referred to in this Agreement and any addenda, attachments, and schedules which may, from time to time, be referred to in any duly executed amendment to this Agreement are by such reference incorporated in this Agreement and shall be deemed a part of this Agreement.

**11.9** This Agreement is binding upon the successors and assigns of the parties hereto.

**11.10** Mobilitie acknowledges that the County may develop rules, regulations, and specifications that apply to the construction, reconstruction, attachment, move, placement, installation, location, removal, reattachment, reinstallation, replacement, or relocation of the Facilities in the Public Right-of-Way, and such rules, regulations, and specifications, when finalized, to the extent lawful shall govern Mobilitie's activities hereunder.

**11.11** Mobilitie agrees to comply with the non-discrimination in employment policies in County contracts as required by Section 11B-33 and Section 27-19 of the Montgomery County Code 1994, as amended, as well as all other applicable state and federal laws and regulations regarding employment discrimination. Mobilitie assures the County that, in accordance with applicable law, it does not, and agrees that it will not, discriminate in any manner on the basis of age, color, creed, national origin, race, religious belief, sexual preference, or handicap.

**11.12** Mobilitie represents that it has not retained anyone to solicit or secure this Agreement from Montgomery County, Maryland, upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except for bona fide employees or a bona fide established commercial selling or leasing agency maintained by Mobilitie for the purpose of securing business or an attorney rendering a professional legal service consistent with applicable canons of ethics.

**11.13** Mobilitie understands that, unless authorized under Section 11B-52 and Chapter 19A of the Montgomery County Code 1994, as amended, it is unlawful for any person transacting business with the County to employ a public employee for employment contemporaneous with his or her public employment.

**11.14** It is expressly understood that the County shall not be construed or held to be a partner or associate of Mobilitie in the conduct of Mobilitie's business.

**11.15** In any case where the approval or consent of one party hereto is required, requested or otherwise to be given under this Agreement, such party shall not unreasonably condition, delay or withhold its approval or consent.

**11.16** Nothing in this agreement shall impair, diminish, supersede, or otherwise affect any authority or remedy that the County may have against Mobilitie or any other Person, such as another current or former franchisee. This franchise is granted to Mobilitie subject to any such authority or remedy, even if the exercise of that authority or remedy affects the System. Mobilitie agrees to cooperate with the County in any action to enforce County law or any franchise agreement against another Person.

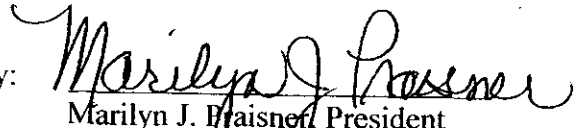
WITNESS:

MONTGOMERY COUNTY, MARYLAND



Linda M. Lauer, Clerk of the Council

By:

  
Marilyn J. Haisner, President  
Montgomery County Council

The provisions of this Agreement are agreed to and hereby accepted.

WITNESS:

Mobilitie Investments, LLC

\_\_\_\_\_

By: \_\_\_\_\_

Title: \_\_\_\_\_



## **EXHIBIT A**

Telecommunications Facilities Location  
Potomac area of the County  
Other areas within the county are possible

## **EXHIBIT B**

### **Examples of Typical Equipment Types That May Be Installed**

# KATHREIN SCALA DIVISION

Kathrein's dual band antennas are ready for 3G applications, covering all existing wireless bands as well as all spectrum under consideration for future systems, AMPS, PCS and 3G/UMTS.

- Wide band operation.
- Exceptional intermodulation characteristics.
- High strength fiberglass radome.
- Internal power dividers and duplexers allow the  $\pm 45^\circ$  polarization (upper and lower bands) to be combined on one connector and the  $\pm 45^\circ$  polarization (upper and lower bands) to be combined on a second connector.

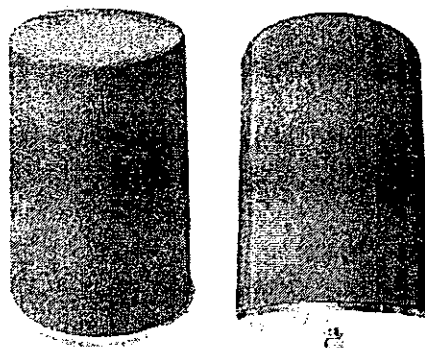
## General specifications:

Frequency range	806-960 MHz 1710-2170 MHz
Gain	806-960 MHz: 6 dBi (with 3-5 dB rx/tx, typical) 1710-2170 MHz: 8 dBi (with 6-8 dB rx/tx, typical)
VSWR	<1.5:1
Impedance	50 ohms
Intermodulation (2x20w)	IM3: <-150 dBc
Polarization	$\pm 45^\circ$ upper and lower band $\pm 45^\circ$ upper and lower band
Connector	2 x 7/16 DIN female
Isolation intrasystem intersystem	>30 dB ~40 dB (806-960 & 1710-2170 MHz)
Maximum input power	906-960 MHz: 250 watts (at 50°C) 1710-2170 MHz: 200 watts (at 50°C)
Radome color	Light gray (custom colors available at additional cost)
Weight	45 lb (20.4 kg)
Height	24.3 inches (615 mm)
Radome diameter	19.3 inches (493 mm)
Equivalent flat plate area	1.6 ft <sup>2</sup> (0.148 m <sup>2</sup> )
Wind survival rating*	100 mph (160 kph)
Shipping dimensions	32 x 20 x 19 inches (813 x 508 x 483 mm)
Shipping weight	52 lb (23.6 kg)
Mounting	Designed to be mounted on top of a utility pole using a custom mounting bracket supplied by the customer

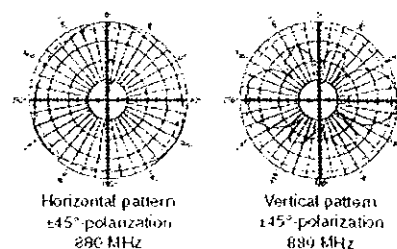
See reverse for order information.

840 10500

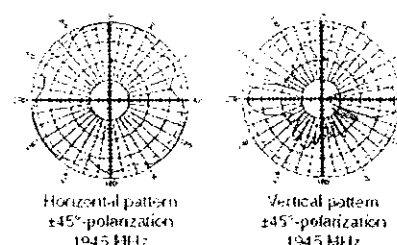
## Dualband X-pol Omni Antenna



### 806-960 MHz



### 1710-2170 MHz



10975-A

\*Mechanical design is based on environmental conditions as stipulated in EIA-222-F (June 1996) and/or ETS 300 019-1-4 which include the static mechanical load imposed on an antenna by wind at maximum velocity. See the Engineering Section of this catalog for further details.

Kathrein Inc., Scala Division, Post Office Box 4590 Medford, OR 97501 (USA) Phone: (541) 779-6500 Fax: (541) 779-3941  
Email: communications@kathrein.com Internet: www.kathrein-scala.com

# KATHREIN SCALA DIVISION

742 226

## 65° Dualband Directional Antenna

Kathrein's dual band antennas are ready for 3G applications, covering all existing wireless bands as well as all spectrum under consideration for future systems, AMPS, PCS and 3G/UMTS. These cross-polarized antennas offer diversity operation in the same space as a conventional 800 MHz antenna, and are mountable on our compact sector brackets.

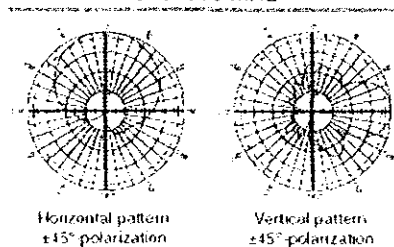
- Wide band operation.
- Exceptional intermodulation characteristics.
- High strength pultruded fiberglass radome.

### General specifications:

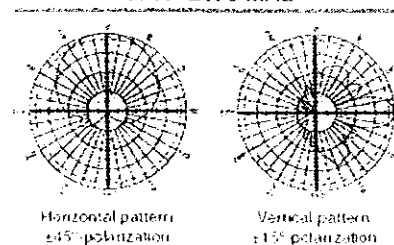
Frequency range	806-960 MHz 1710-2170 MHz
VSWR	<1.5:1
Impedance	50 ohms
Intermodulation (2x20w)	IM3: <-150 dBc
Polarization	+45° and -45°
Connector	4 x 7/16 DIN female
Isolation	>50 dB intrasystem >45 dB (806-960 / 1710-2170 MHz)
Weight	16.5 lb (7.5 kg)
Dimensions	22.8 x 10.3 x 5.5 inches (579 x 262 x 139 mm)
Equivalent flat plate area	1.73 ft² (0.161 m²)
Wind survival rating*	120 mph (200 kph)
Shipping dimensions	29 x 11.9 x 7.6 inches (736 x 302 x 192 mm)
Shipping weight	21 lb (9.5 kg)
Mounting	Fixed mount options are available for 2 to 4.6 inch (50 to 115 mm) OD masts. Panel may be inverted.

See reverse for order information.

### 806-960 MHz



### 1710-2170 MHz



Specifications:	806-960 MHz	824-894 MHz	880-960 MHz	1710-1880 MHz	1550-1990 MHz	1920-2170 MHz
Gain	11.1 dBi	11.4 dBi	11.9 dBi	12.8 dBi	13.3 dBi	13.6 dBi
Front-to-back ratio						
co-pol	>23 dB	>23 dB	>25 dB	>25 dB	>25 dB	>25 dB
total power (190° ± 30°)	>20 dB	>20 dB	>22 dB	>22 dB	>22 dB	>22 dB
Maximum power per input	250 watts (at 50°C)	250 watts (at 50°C)	250 watts (at 50°C)	200 watts (at 50°C)	200 watts (at 50°C)	200 watts (at 50°C)
+45° and -45° polarization	67° (half-power)	66° (half-power)	64° (half-power)	66° (half-power)	60° (half-power)	60° (half-power)
horizontal beamwidth						
+45° and -45° polarization	34° (half-power)	33° (half-power)	30° (half-power)	20° (half-power)	18° (half-power)	17.5° (half-power)
vertical beamwidth						
Cross polar ratio						
Main direction	0°	25 dB (typical)	25 dB (typical)	25 dB (typical)	16 dB (typical)	16 dB (typical)
Sector	160°	>10 dB	>10 dB	>10 dB	>10 dB	>10 dB

\*Mechanical design is based on environmental conditions as stipulated in EIA-222-F (June 1998) and/or ETS 300 319-1-4 which include the static mechanical load imposed on an antenna by wind at maximum velocity. See the Engineering Section of the catalog for further details.



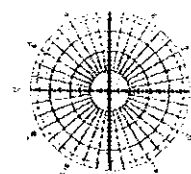
Kathrein Inc. Scala Division Post Office Box 4580 Medford, OR 97501 (USA) Phone: (541) 779-6300 Fax: (541) 779-3991  
Email: communications@kathrein.com Internet: www.kathrein-scala.com

Model OG-890/1990/DC is a unity-gain dualband antenna covering the 824-960 MHz and 1805-2170 MHz bands. This professional fixed-station antenna is compact in size and rugged in construction.

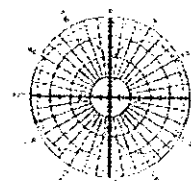
- Unity-gain dualband fixed-station antennas.
- Compact in size and rugged in construction.
- Superior electrical and mechanical design and performance.
- Long service life.
- All metal parts are DC grounded.

**Specifications:**

Frequency range	824-960 MHz 1805-2170 MHz
Gain	0 dBd
Impedance	50 ohms
VSWR	< 2.0:1
Intermodulation (2x20w)	II/O: -150dBc
Polarization	Vertical
Maximum input power	50 watts (at 50°C)
H-plane beamwidth	Omni
E-plane beamwidth	75 degrees (half power)
Connector	N female
Weight	0.6 lb (0.25 kg)
Height	8.5 inches (215 mm)
Radiator diameter	0.75 inches (20 mm)
Mounting	Mounts in a 0.63 inch (16 mm) diameter hole in surfaces of 0.39 inch (10 mm) maximum thickness.



H-plane  
Horizontal pattern  
V-polarization



E-plane  
Vertical pattern  
V-polarization

**Order Information:**

Model		Description
OG-890/1990/DC	800-10147	Antenna with N connector DC grounded



All specifications are subject to change without notice.

Kathrein Inc., Scala Division, Post Office Box 4580, Medford, OR 97501 (USA) Phone: (541) 779-6593 Fax: (541) 779-3291  
Email: [communications@kathrein.com](mailto:communications@kathrein.com) Internet: [www.kathrein-scala.com](http://www.kathrein-scala.com)

# KATHREIN SCALA DIVISION

- Designed for co-siting purposes.
- Enables feeder sharing.
- Can be used as a combiner near the BTS or in a reciprocal function near the antenna.
- Suitable for indoor or outdoor applications (IP 66).
- Available as a single unit or a double unit for X-Pol antennas.
- Built-in lightning protection.
- Very low insertion loss.
- High power, up to 650 watts per input.
- Extended connectors for improved weather sealing.
- **782 10248 and 782 10249**  
DC by-pass between all ports
- **782 10250 and 782 10251**  
DC by-pass between ports 2 and 3  
Built-in DC stop between ports 1 and 3.

## Specifications:

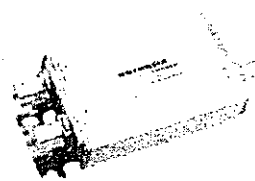
Frequency range	
Low band (port 1)	806-960 MHz
High band (port 2)	1710-2170 MHz
Impedance	50 ohms
VSWR	< 1.2:1
Insertion loss	
Port 1 → Port 3	< 0.15 dB (806-960 MHz) (0.1 dB typical)
Port 2 → Port 3	< 0.1 dB (1710-2170 MHz) (0.05 dB typical)
Isolation	
Port 1 → Port 2	> 55 dB (806-960 MHz) > 65 dB (1710-2170 MHz)
Input power	
Band 1	< 650 watts
Band 2	< 650 watts
Intermodulation	< -160 dBc (2nd/3rd order, with 2 x 20 W)
Operating temperature	55°F to +69°F C
Connectors	7/16 DIN female
DC stop	Built-in between ports 1 and 3 (782-10250 and 782-10251 only)
DC by-pass function	2500 mA (maximum)
782 10248 782 10249	All ports
782 10250 782 10251	Between ports 2 and 3
Lightning protection	Built-in (3kA, 10/350µs pulse)
Weight	single unit 6.4 lb (2.9 kg) double unit 12.8 lb (5.7 kg)
Dimensions	single unit 11 x 4.9 x 2.5 inches (274 x 125 x 64 mm) double unit 11 x 4.9 x 4.7 inches (274 x 125 x 120 mm)
Shipping Dimensions	single unit 14.4 x 8.1 x 5.9 inches (365 x 207 x 150 mm) double unit 14.4 x 8.4 x 8.1 inches (365 x 214 x 207 mm)
Mounting	Mounts to a flat surface with four screws max. 8 mm dia; Mounts to 2 to 5.7 inch (50 to 145 mm) OD nests with optional mounting kit



10033-E  
426 2155-1

Kathrein Inc., Scala Division, Post Office Box 4520, Medford, OR 97501 (USA) Phone: (541) 779-6500 Fax: (541) 779-3991  
Email: [communications@kathrein.com](mailto:communications@kathrein.com) Internet: [www.kathrein-scala.com](http://www.kathrein-scala.com)

## 782 10248 782 10249 782 10250 782 10251 High Power Dualband Combiner 806-960 MHz 1710-2170 MHz

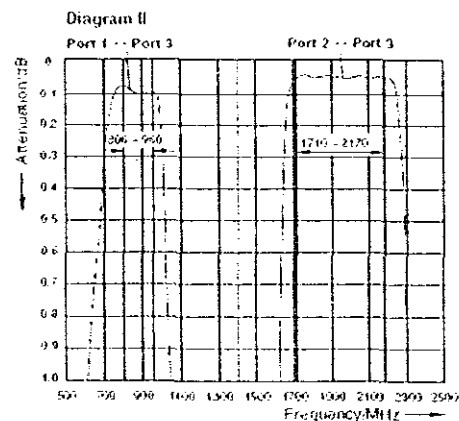
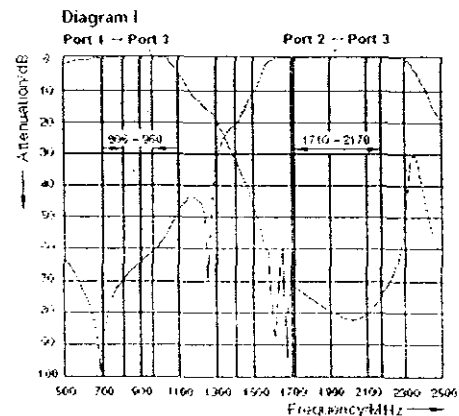


782 10248 and 782 10250  
Single unit



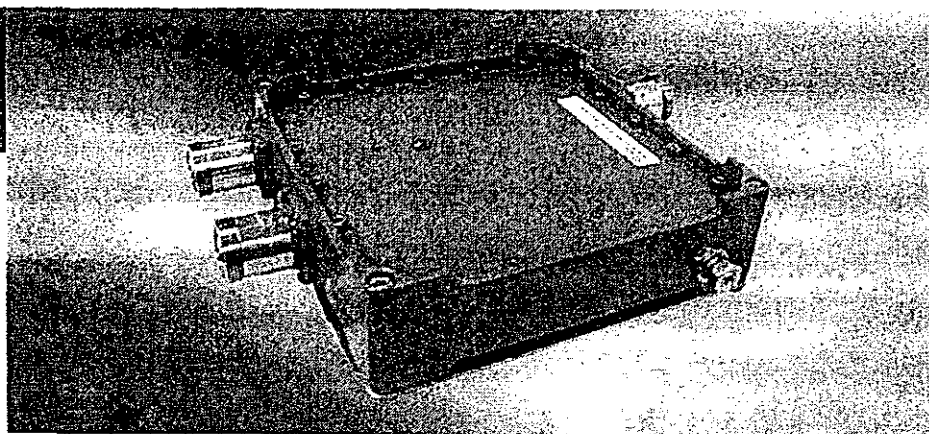
782 10249 and 782 10251  
Double unit

## Typical Attenuation Curves





PRODUCT  
SPECIFICATION



## OneBase™ Crossband Coupler

Outdoor diplexer combines 806-940 MHz & 1850-2000 MHz

Extremely low insertion loss  
and high power handling  
capability.

The Andrew Crossband Coupler combines signals from wireless systems operating in the 806-940 MHz bands with signals in the 1850-2000 MHz bands onto a common feeder cable.

These couplers use novel suspended stripline printed circuit board technology to provide extremely low insertion loss, high isolation, and high power handling capability in a compact, rugged, weather-proof housing. Sealing gaskets provide protection from moisture ingress at all interfaces.

These couplers feature long neck precision 7/16 DIN female connectors for ease of weatherproofing and an external grounding point for lightning protection.

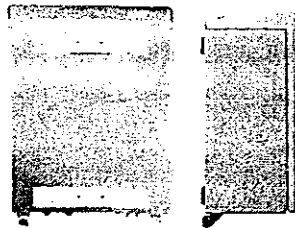
- 4 level stripline printed circuit board
- Extremely low insertion loss
- Moisture protection
- Stackable
- Mounting bracket and external grounding stud provided
- Integrated dc block/bypass versions available

*One Company. A World of Solutions.*

## Digivance® CXD

Digital Distributed RF

### High-Capacity, Low-Impact, Multi-Band Digital Distributed Antenna System



#### ADC's Digital Advantage

ADC, a leading solution provider for distributing and enhancing wireless capacity and coverage, now offers the Digivance CXD. The Digivance CXD is a fully Digital Distributed Antenna System (D-DAS) designed to specifically meet a service provider's current network needs and provide a fully flexible path to future network migration. The Digivance product improves wireless networks by extending seamless wireless coverage from existing cell sites to hard-to-reach areas, or distributing capacity from centralized radio suites.

Digivance CXD is a member of ADC's family of digital radio frequency (RF) transport solutions that include the Digivance Long-Range Coverage Solution (LRCS), Digivance Street-Level Coverage Solution (SCS), Digivance Indoor Coverage Solution (ICS), and market-leading neutral host solution, Digivance HXD. ADC leverages its expertise in wireless technologies, is the industry leader in fully digital, multi-frequency digital (DAS) network equipment, providing network operators with predictable and highly controllable RF coverage and capacity solutions.

#### Features:

- Flexible architecture enables macro network coverage to be distributed over individual or multiple point-to-point optical RF transport links
- Digital RF transport is transparent to air modulation standards; e.g., GSM, CDMA, etc.
- Individual modules for 800, 850, 900, and 1900 MHz frequency blocks
- Field upgradeable in single block increments
- Digital simulcasting; system capable of digital switching of radio sectors
- Sector-carrier configurations variable in single cabinet enclosure
- Small form factor (2.5 cu ft) to meet urban deployment requirements
- Fully digital transport for precise system settings and management
- Open standard SNMP-based interface, remote control and alarming using commercial Network Management Systems (NMS)
- Local alarming and control using embedded Element Management System (EMS)



www.adc.com • 1-952-938-8080 • 1-800-366-3891



# EXHIBIT C

## Electricity Rate Schedule(s)



A PHL Company

**MARYLAND  
TELECOMMUNICATIONS NETWORK SERVICE  
SCHEDULE TN  
UPDATED JUNE 17, 2005**

	Billing Months of <u>June – October</u> (Summer)	Billing Months of <u>November – May</u> (Winter)
<b><u>Standard Offer Service (Generation, Transmission Including GRT, and PCA)</u></b>		
<b><u>Generation<sup>1</sup></u></b>		
All kwh	\$ 0.04010 per kwh	\$ 0.06974 per kwh
Procurement Cost Adj.	<u>www.pepco.com</u> for monthly rate.	
<b><u>Transmission<sup>2</sup></u></b>		
All kwh	\$ 0.00162 per kwh	\$ 0.00162 per kwh
Gross Receipts Tax	2.0408% applied to transmission bill.	
<b><u>Distribution Service<sup>3</sup></u></b>		
All kwh	\$ 0.04037 per kwh	\$ 0.02098 per kwh
Delivery Tax <sup>4</sup>	\$ 0.00062 per kwh	\$ 0.00062 per kwh
MD Environ Surcharge <sup>5</sup>	\$ 0.00015 per kwh	\$ 0.00015 per kwh
MD GPC <sup>6</sup>	\$-0.0004064 per kwh	\$-0.0004064 per kwh
Montgomery County Surc. <sup>7</sup>	\$ 0.0128658 per kwh	\$ 0.0128658 per kwh
or		
Prince Georges County Surc. <sup>8</sup>	\$ 0.004791 per kwh	\$ 0.004791 per kwh
Gross Receipts Tax	2.0408% applied to distribution bill excluding the GPC, and the Montgomery or Prince Georges County Surcharge.	
Administrative Credit	<u>www.pepco.com</u> for monthly rate.	